## Data-driven decision making

Dirk U. Wulff, The R Bootcamp

GMFH @ Bern, 2019

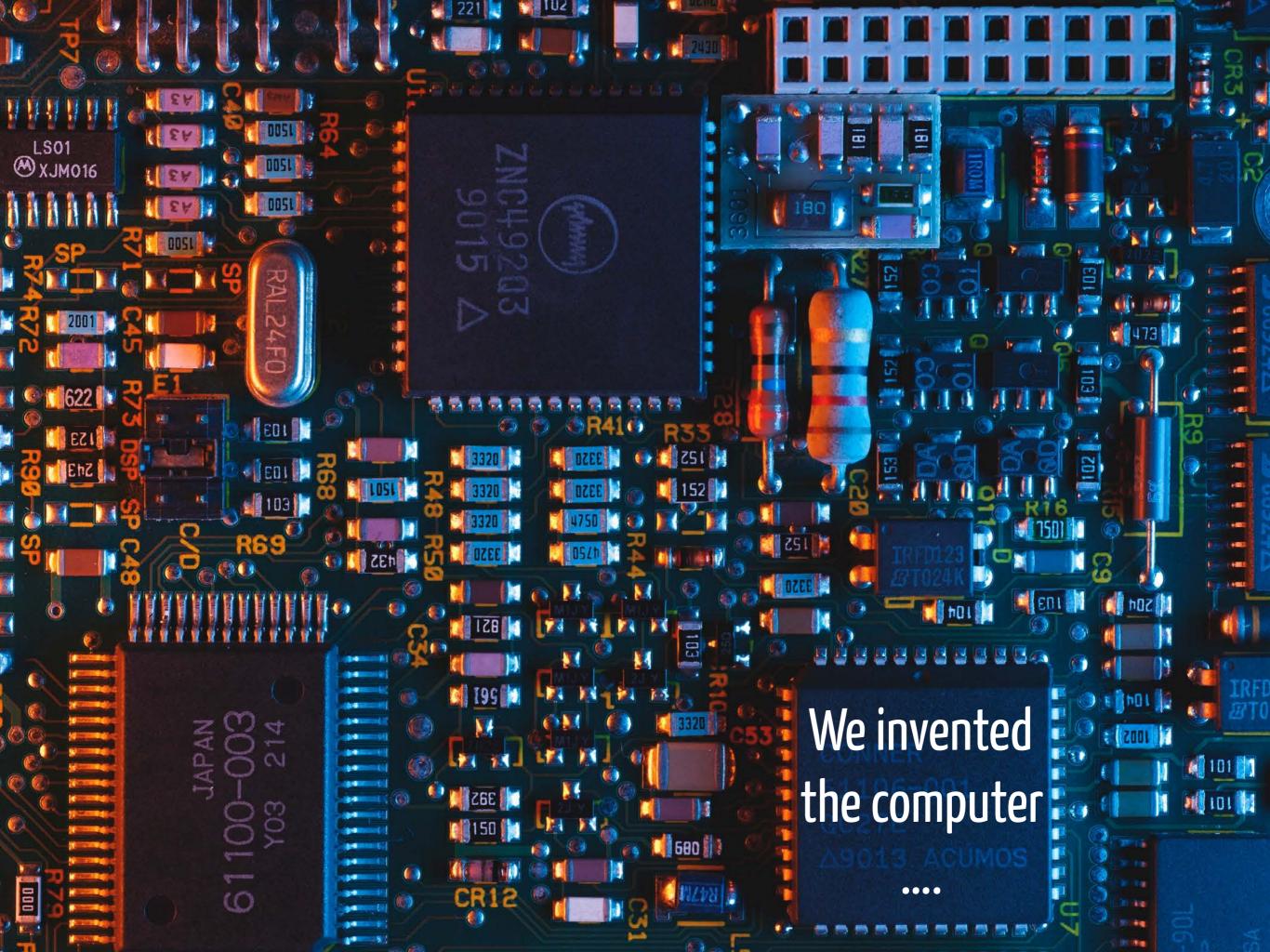




# We've been to the moon...

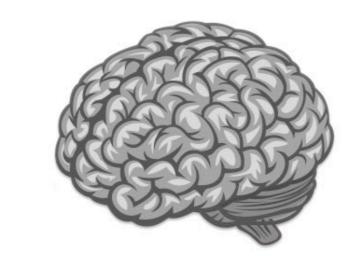
#### We learned to treat many diseases...





# Still, we are kind of stupid!

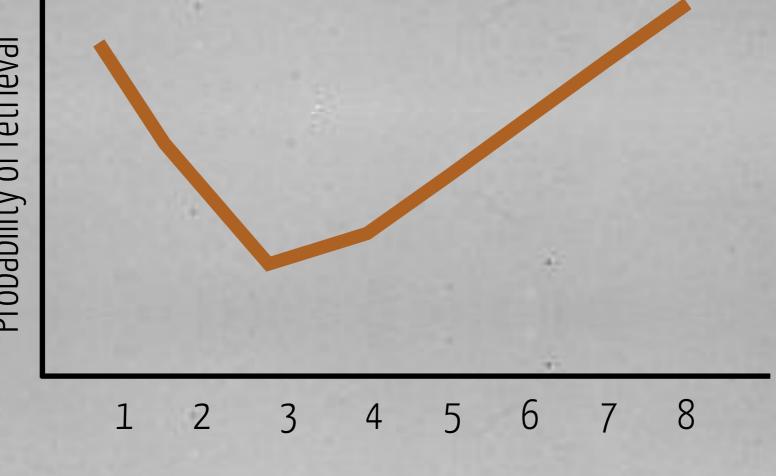
#### The cognitive **decision making** system



Response

analysis - data - economic - process income - context - estimate - export

Can you recall the words?



Murdock (1962) JEP

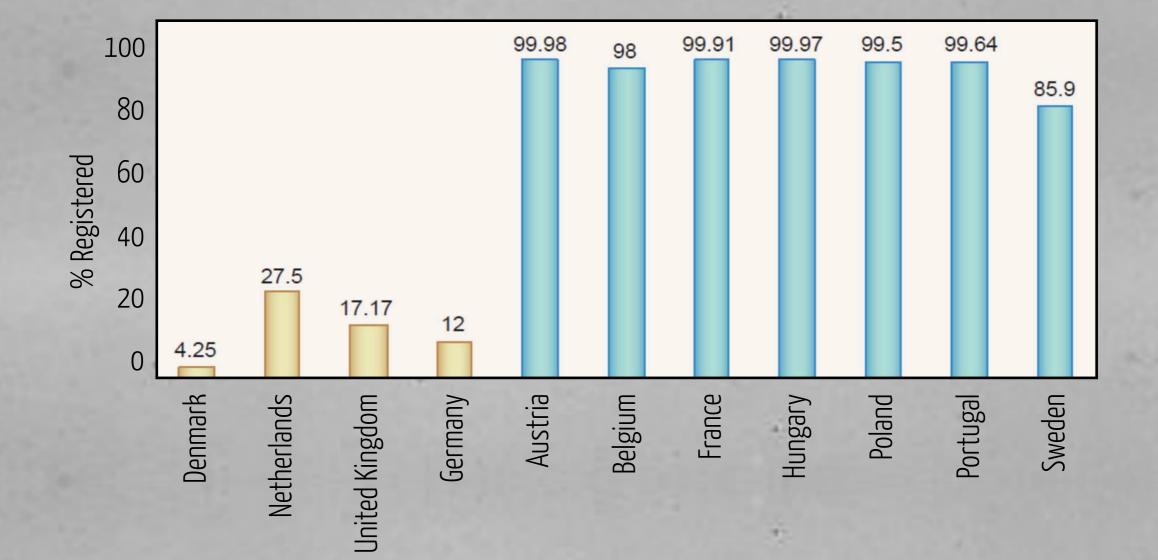
Probability of retrieval

## A bat and a ball cost \$1.10 in total. The bat costs \$1.00 more than the ball.

#### How much does the ball cost?

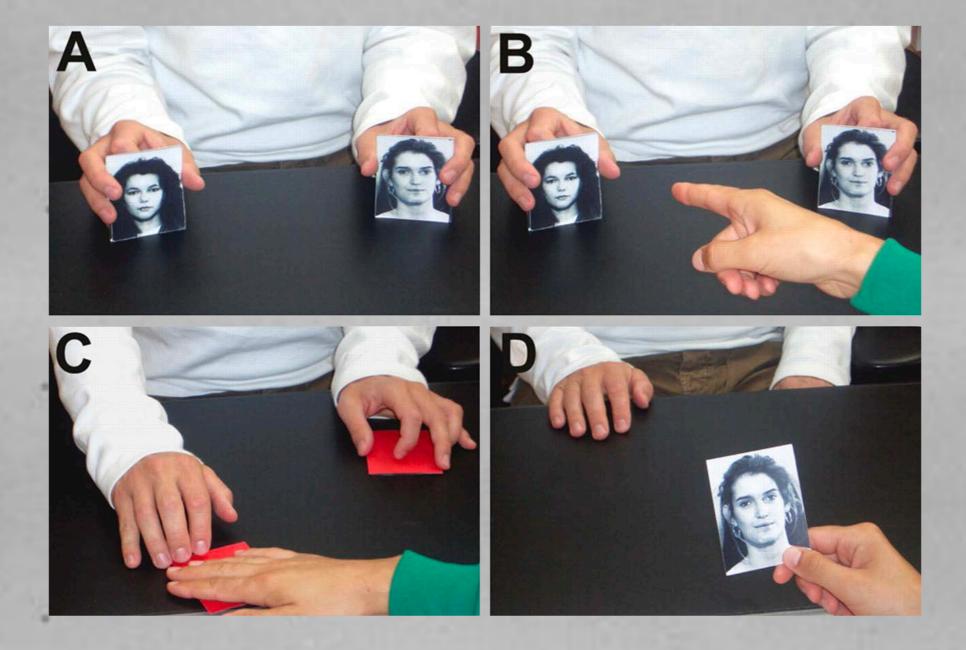
Frederick (2005) JEP

#### Registered for **organ donation**?



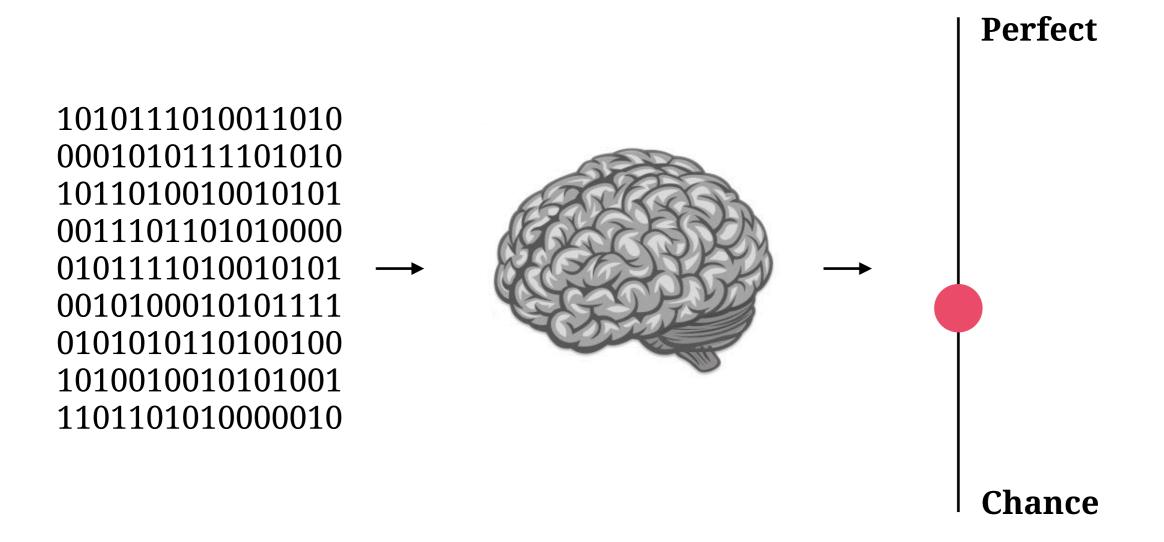
Johnson & Goldstein (2003) Science

#### Person selects left picture. Why did you choose the picture on the right?



Johansen et al. (2005) Science

#### Human decision making



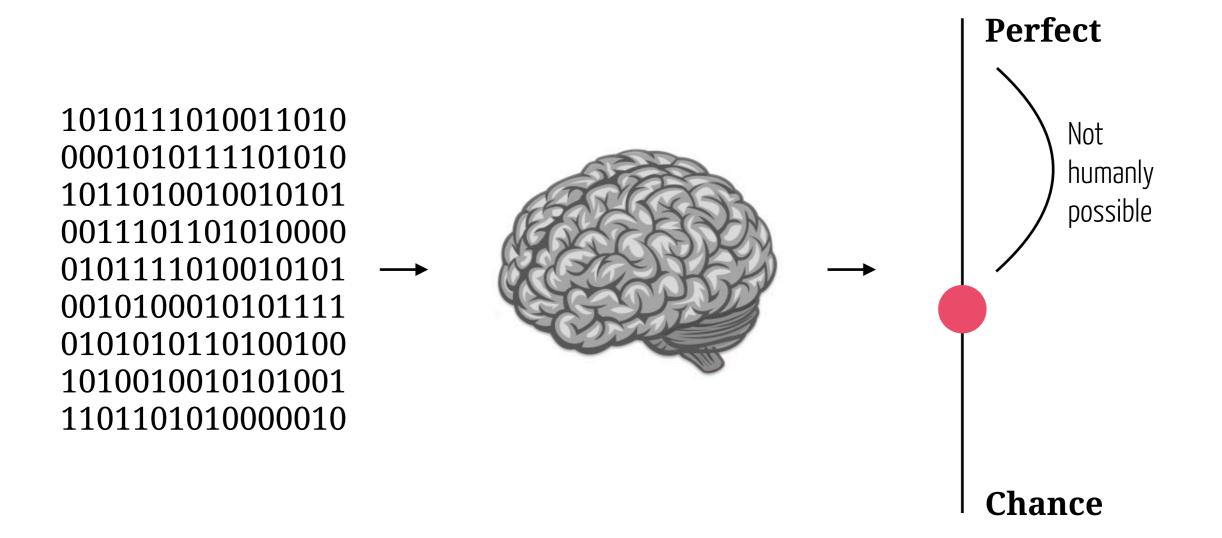
# Really that stupid?



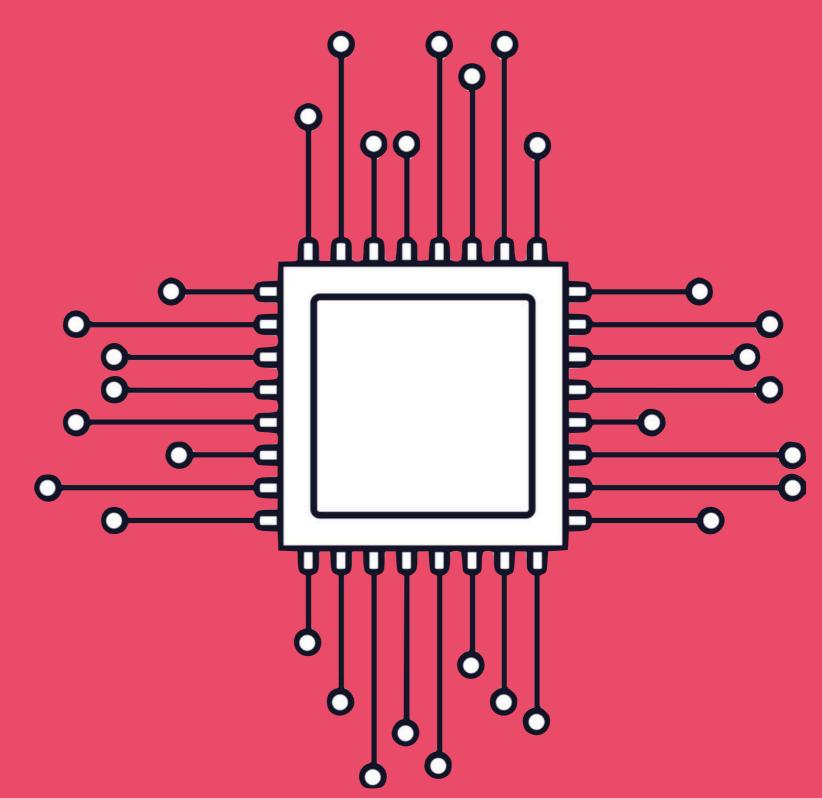
Broadly stated, the task is to replace the global rationality of economic man with a kind of rational behavior that is compatible with the access to information and the computational capacities that are actually possessed by organisms, including man, in the kinds of environments in which such organisms exist. Simon (1955, p. 241)

**Herbert Simon** 1916 - 2001

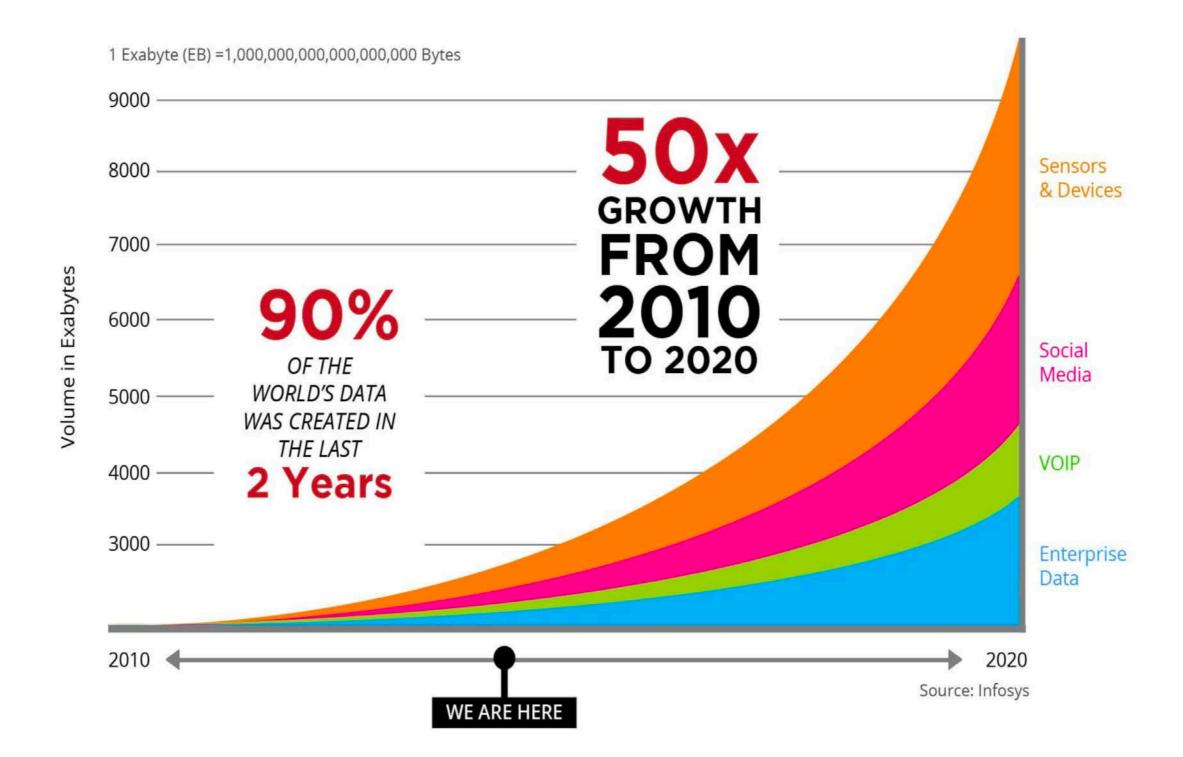
#### Human decision making



## Still, computers do better!



#### Data explosion



### Computing explosion



Ray Kurzweil

#### THE KURZWEIL CURVE

Moore's Law is just the beginning: The power of technology will keep growing exponentially, says Kurzweil. By 2050, you'll be able to buy a device with the computational capacity of all mankind for the price of a nice refrigerator today.

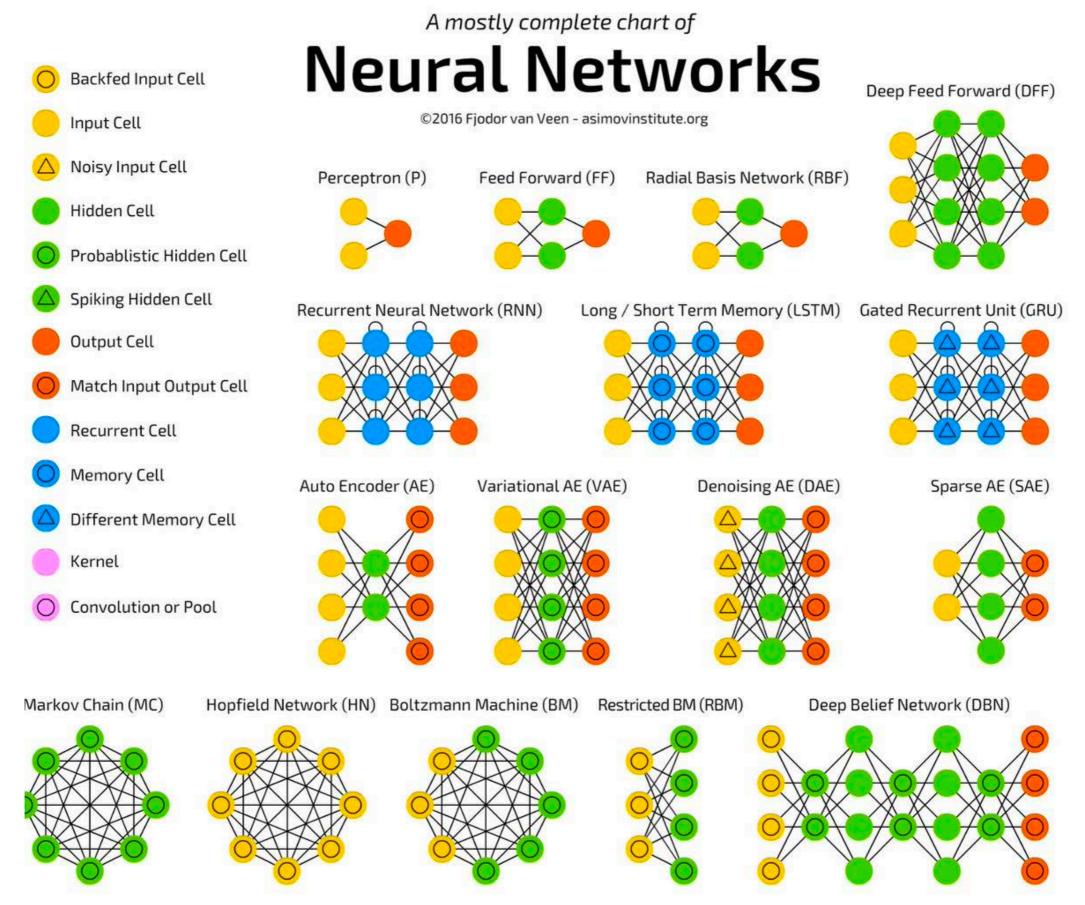
#### Computer performance 1030 Plotted by number of calculations per second per \$1,000 Years by which, according to ... all human brains Kurzweil, \$1,000 of computation will equal (or has already equaled) the intelligence of ... 1020 ... one human brain Kurzweil's projected trend line ... one mouse brai 1010 ... one insect b – COMPUTER TYPI ople Mac 1 Univac Bell Calculator Model I Hollerith Tabulator 110-10 1975 2001 '10 '23 2050 2075 1925 1950 1900 SOURCE: DATA FROM RAY KURZWELL

■ 10<sup>40</sup>

#### Tool explosion

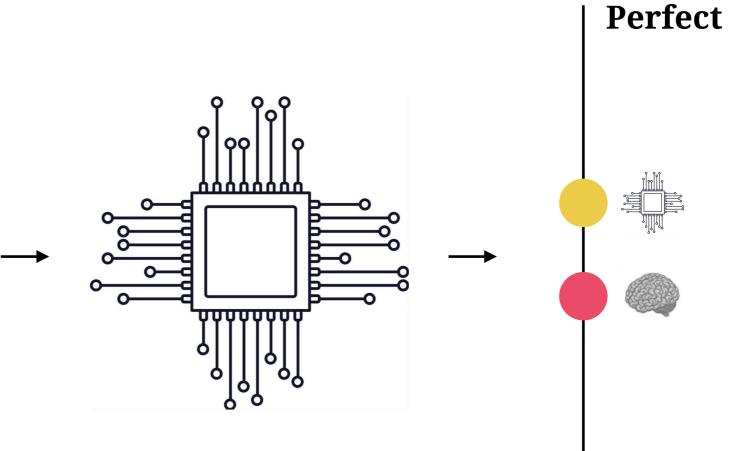


From mattturk.com/bigdata2018



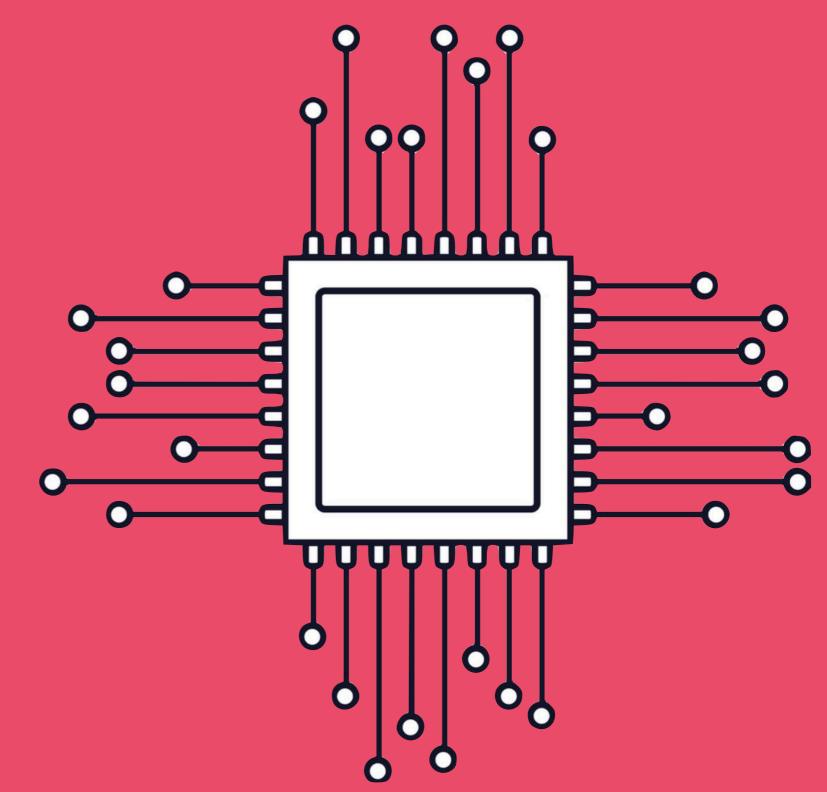
from The Asimov Institute

#### Machine decision making

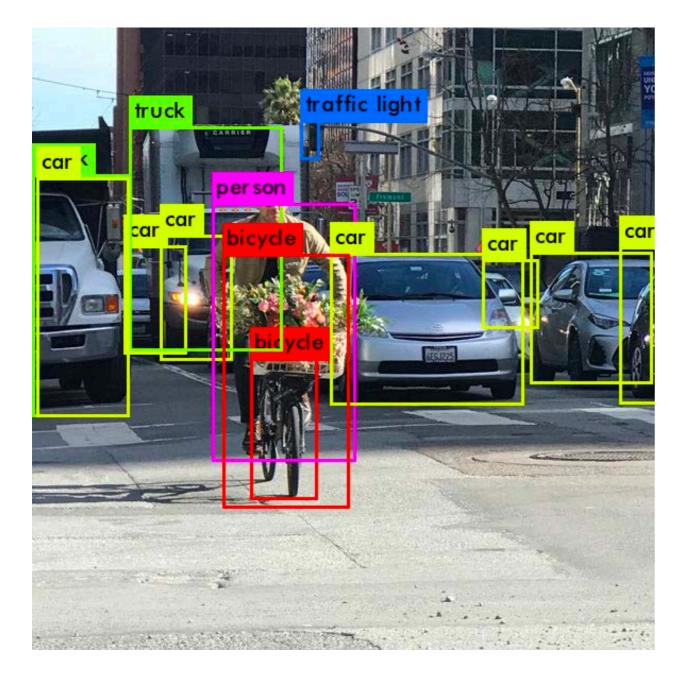


Chance

# What computers can do!

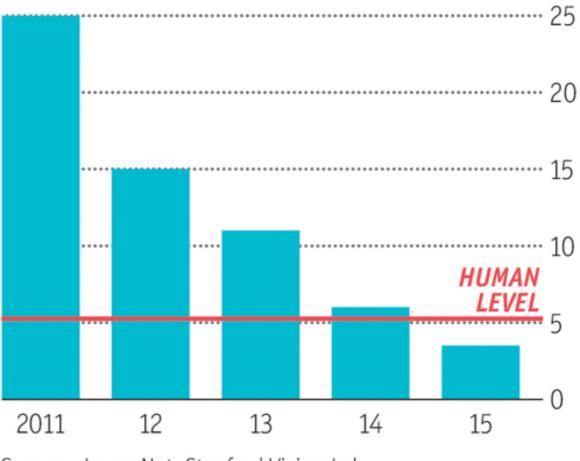


## **Object** recognition



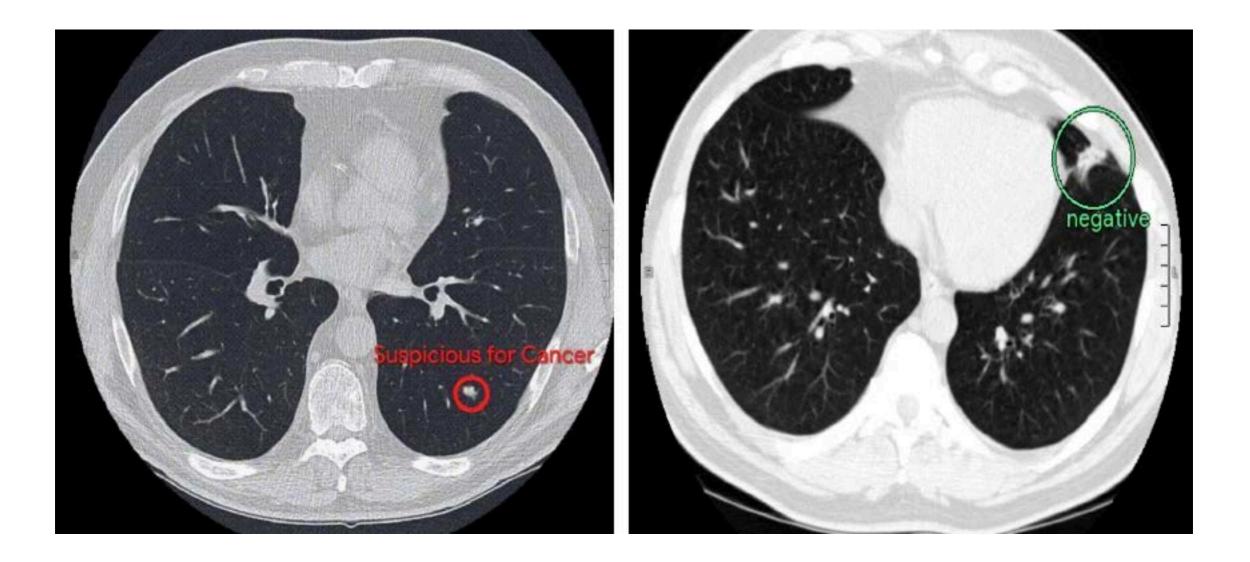
#### **Ever cleverer**

Error rates on ImageNet Visual Recognition Challenge, %



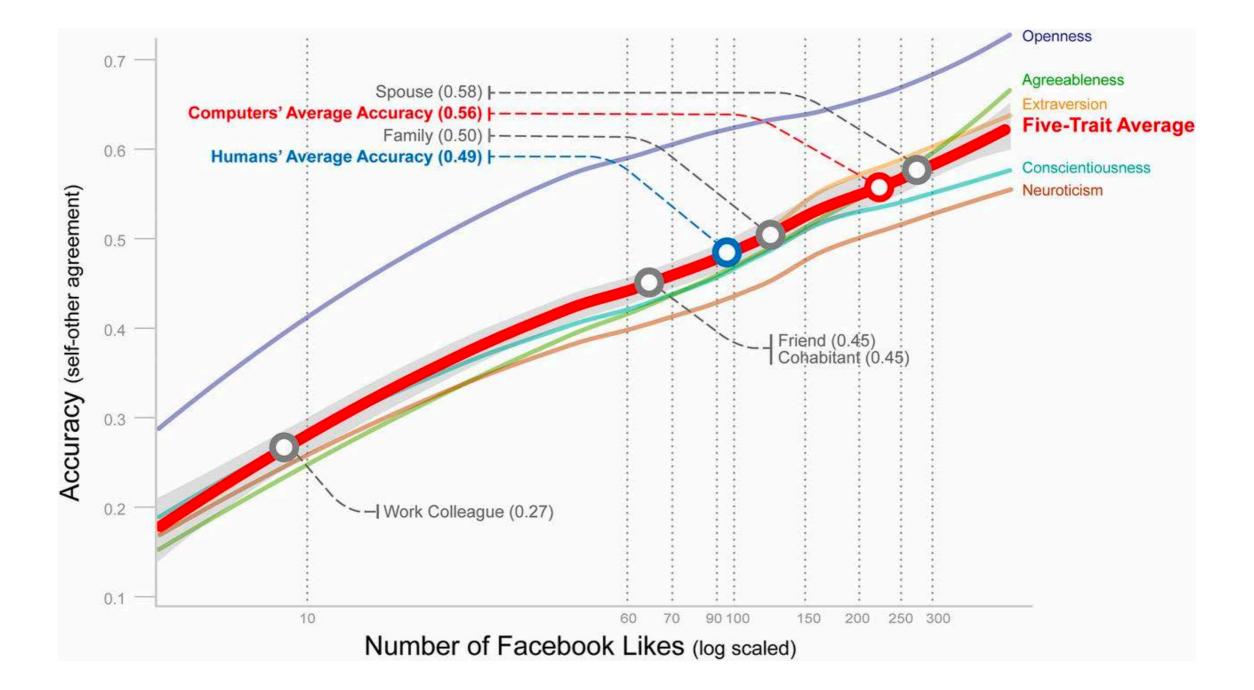
Sources: ImageNet; Stanford Vision Lab

#### **Cancer** screening



Ardila et al. (2019) Science

### Personality prediction



Youyou, Kosinski, & Stillwell (2019) PNAS

## Digital marketing



#### SKINADVISOR

Are you ready for your best skin day?

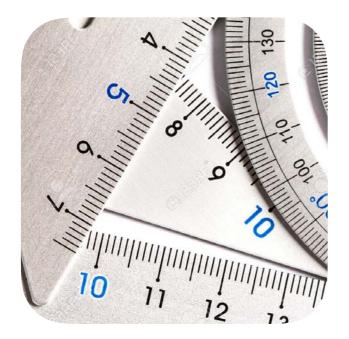
**TRY IT NOW** 



venturebeat.com (2018)

### **Productivity** benefits





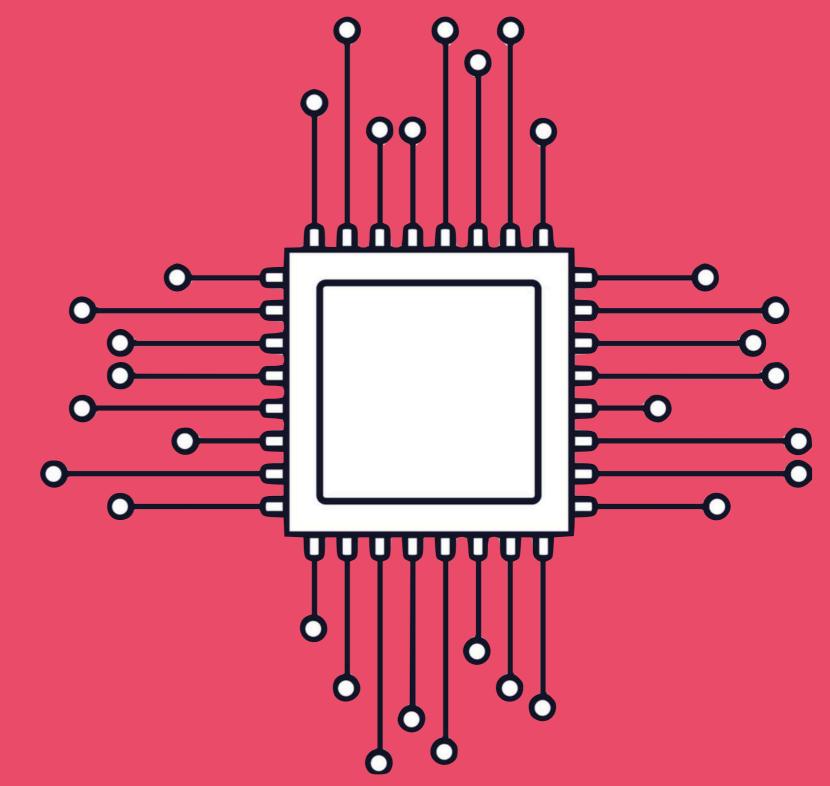
#### Reproducible



#### Objective



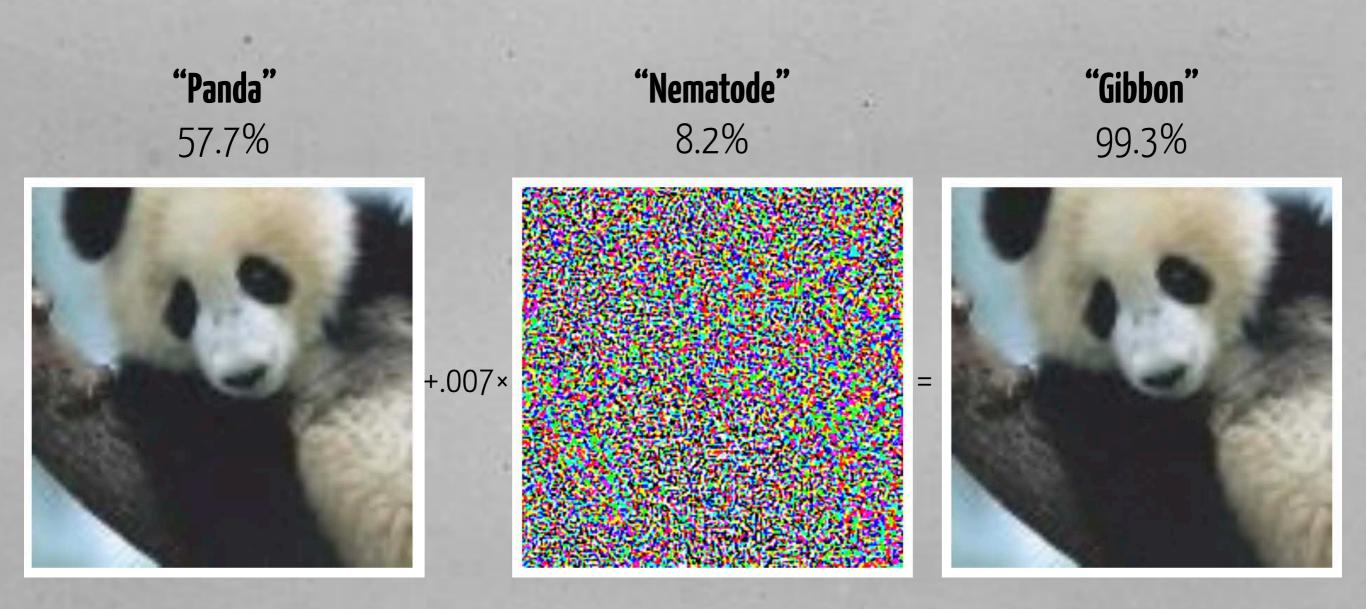
# Yes, computers can be stupid, too!



#### An urban myth?!

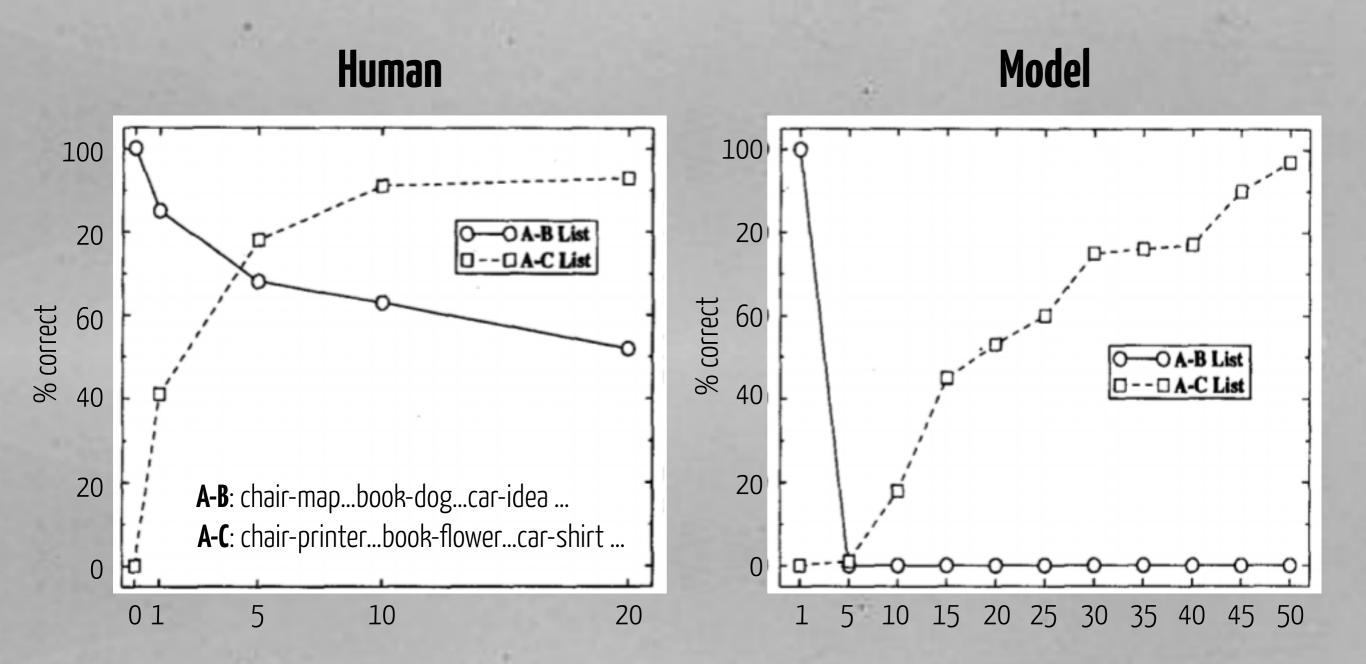
"The Army trained a program to differentiate American tanks from Russian tanks with 100% accuracy. Only later did analysts realize that the American tanks had been photographed on a sunny day and the Russian tanks had been photographed on a cloudy day. The computer had learned to detect brightness."

#### Fooling neural networks



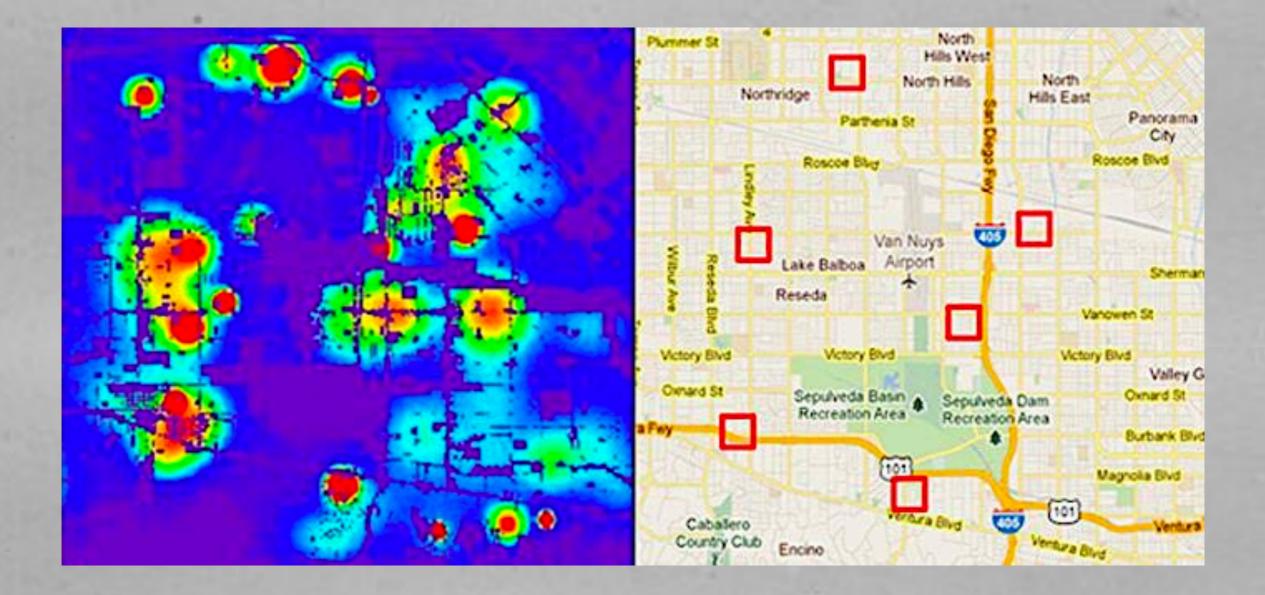
Goodfellow, Shlens, & Szegedy (2015) ICLR

#### Catastrophic interference

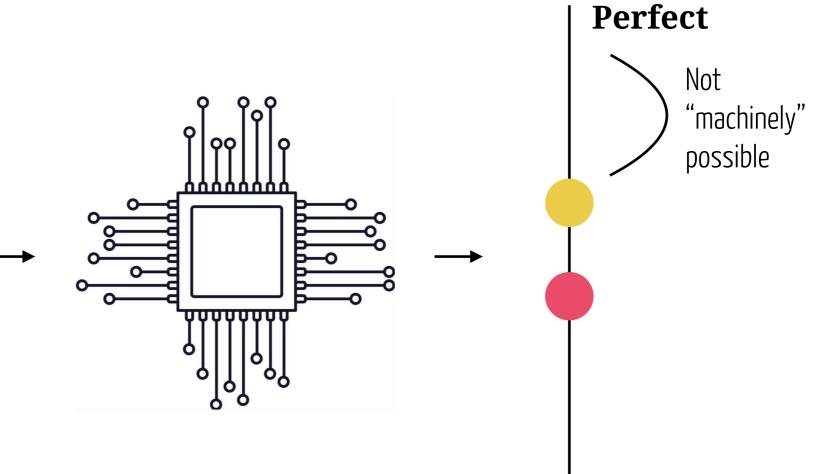


McCloskey & Cohen (1989) Psychol Learn Motiv; but see Kirkpatrick et al. (2017) PNAS

#### **Repeating** the past



#### Machine decision making

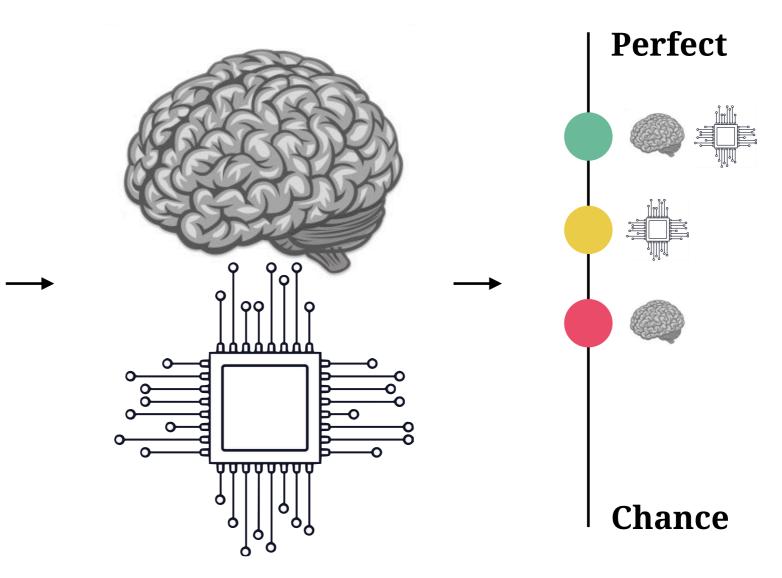


Chance

# Implications for educators



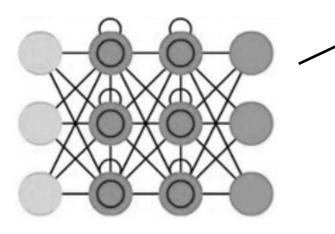
#### Human-machine decision making

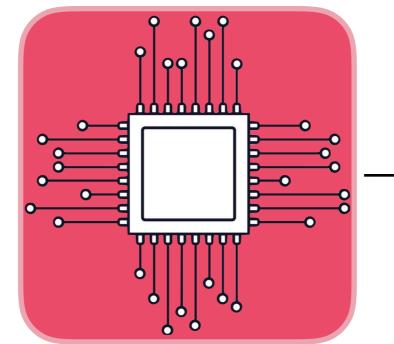


## Humans' **roles**

1. Select the world

2. Select algorithms



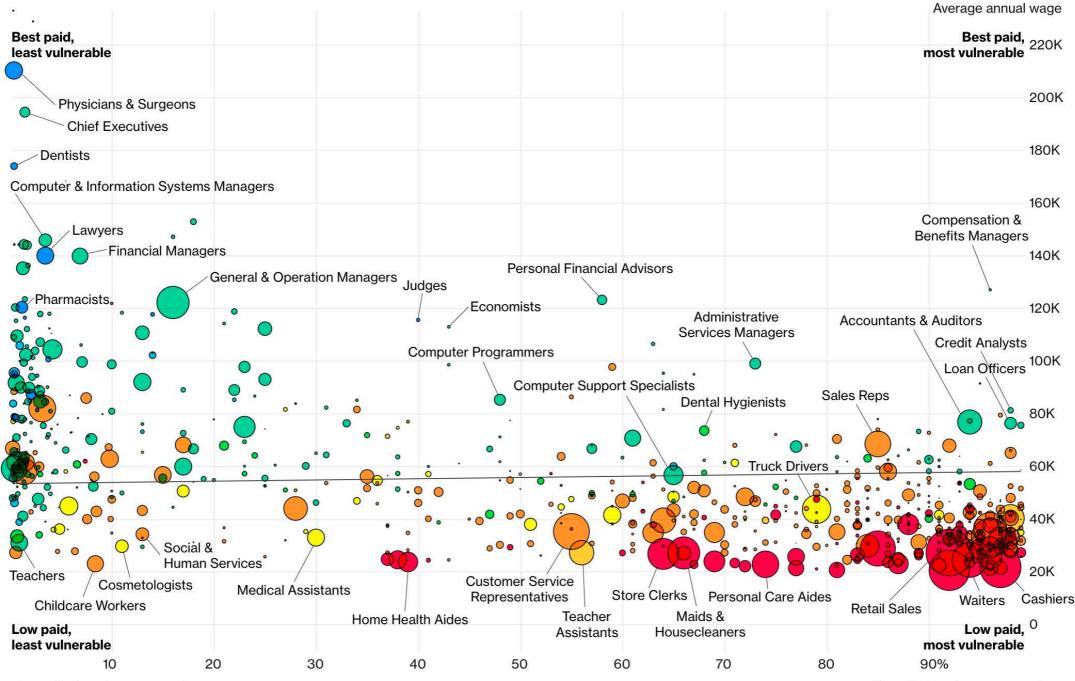


<u>3. Monitor output</u>

Outcome

...some machine learning projects succeed and some fail. What makes the difference? Easily the most important factor is the features used. Pedro Domingos (2012)

### A changing **economy**

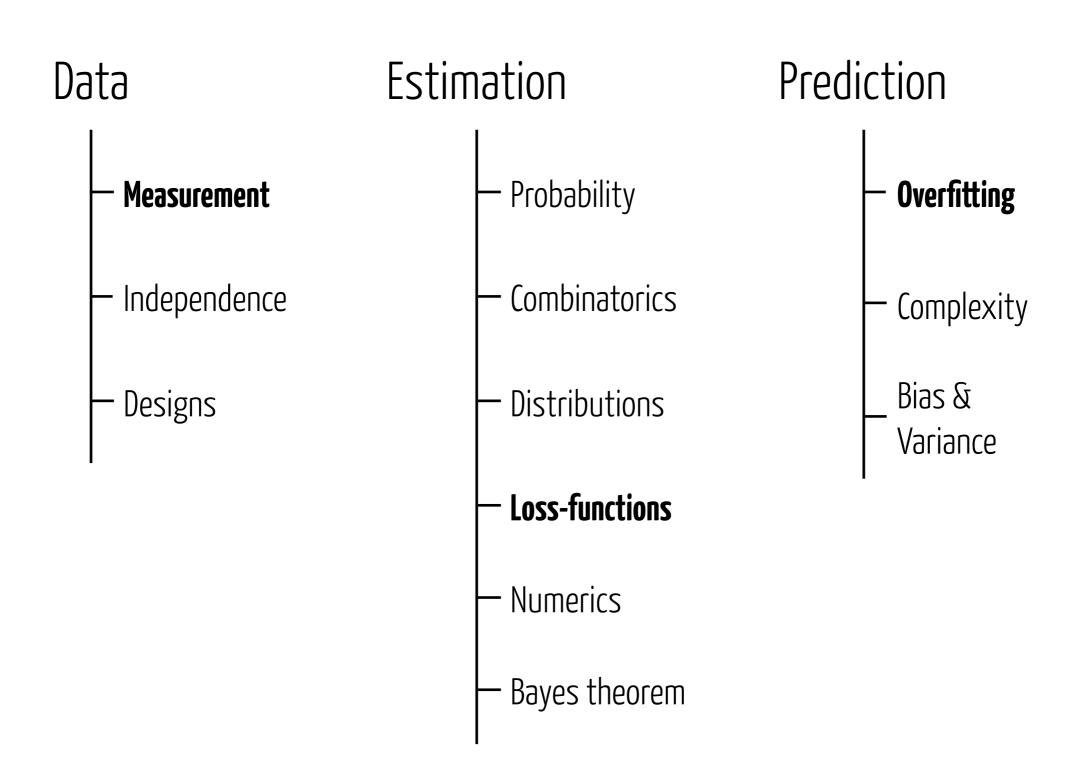


Least likely to be automated

Most likely to be automated →

DATA: FREY & OSBORNE, BUREAU OF LABOR STATISTICS

#### Essential **math** concepts



### Conclusions

1) Humans make errors, and so do machines

2) The best decision making is done by humans <u>and</u> machines

3) Students must be educated on the workings and pitfalls of machine decision making ... at least until singularity



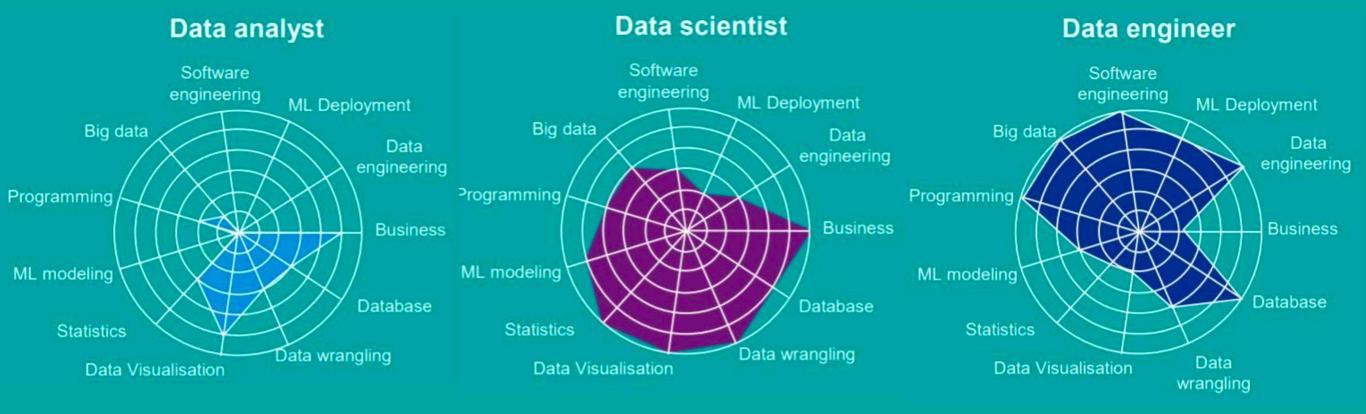


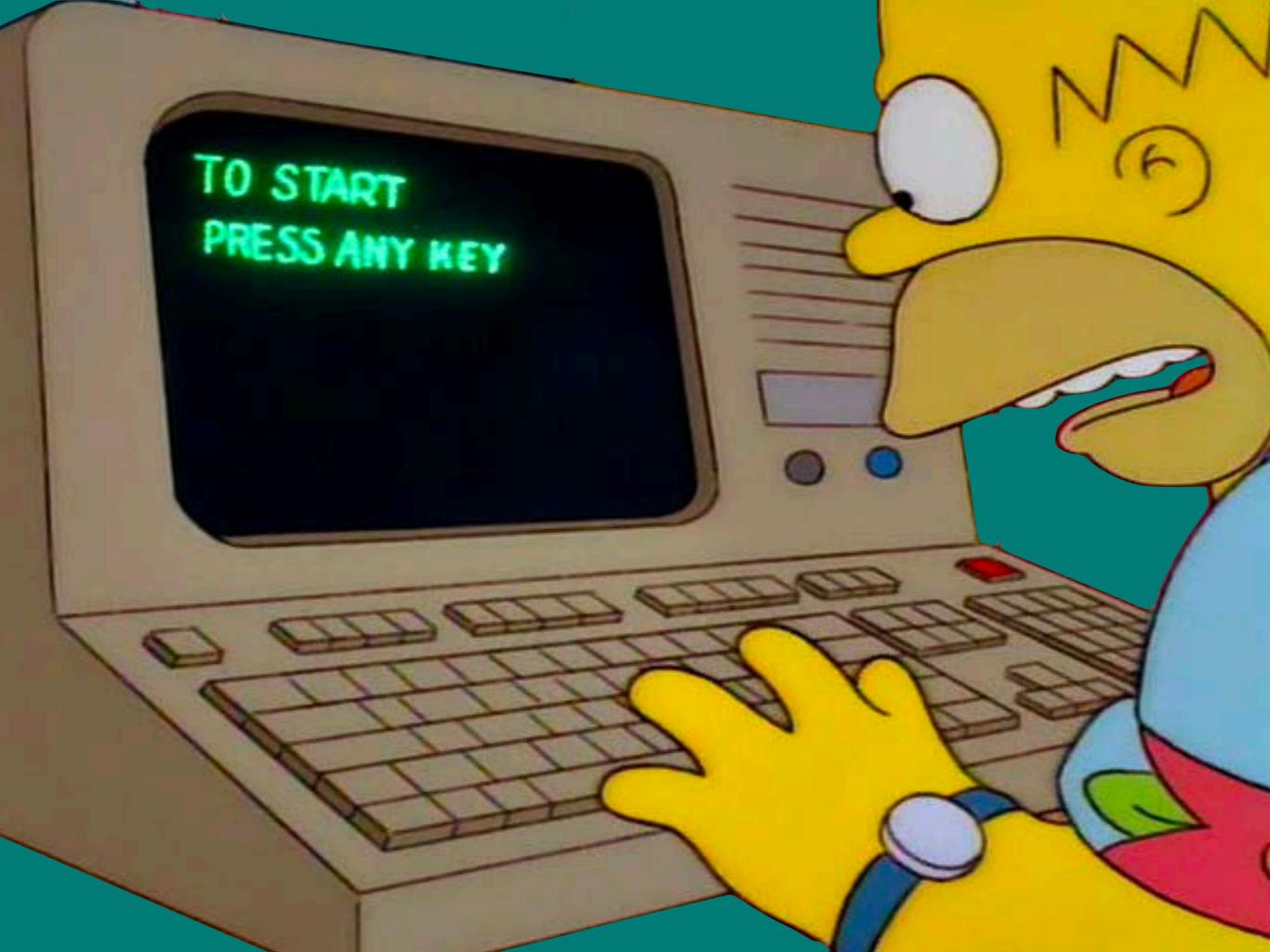




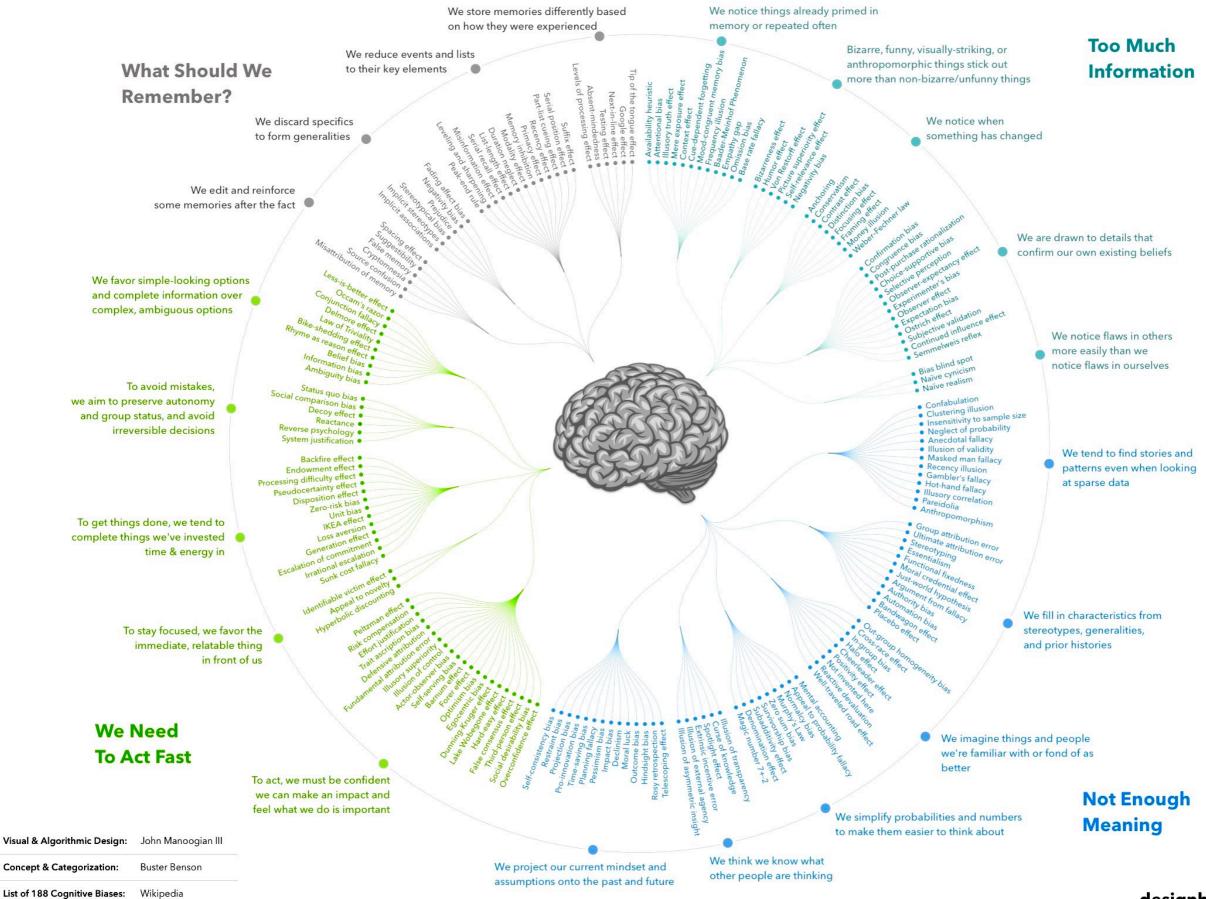
The algorithms we used are very standard for Kagglers. [...] We spent most of our efforts in feature engineering. [...] We were also very careful to discard features likely to expose us to the risk of overfitting our model. Xavier Conort (2015)

## Datajobs





#### **COGNITIVE BIAS** CODEX



designhacks.co